**2018-10-28 AC119 Gunship Association Board Conference Call Meeting Minutes**

The meeting was called to order at about 7:20 p.m. EDT by Mike Drzyzga. Members in attendance: Jerry Hester, Ralph Lefarth, Gus Sininger, Cash McCall, Jim Dunn, Wayne Laessig, Chuck Williams, Doug Wohlgamuth and Everett Sprous

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Purpose: To accept or reject hotel 'Little America' revised contract for Reunion XX in Salt Lake City.

Wayne Laessig and Chuck Williams reviewed the proposed contract. Wayne visited the hotel with Chuck, reviewed the facilities, and discussed further changes to the contract.

We will only have one 20th anniversary, so it should be special. The Little America is very elegant. In order to have a large open area for the Hootch, we must occupy a space that does not allow us to bring in our own food and beverages. The F&B cost are higher. Should we spend an extra $6,000 over what we might usually spend, to make it work?

DW indicated that we now have about $27,000 in the bank, which is more than we usually have at this time.

We need to get corporate sponsors to cover the extra costs. This must be done soon in order to figure what the registration costs would be. MD suggests before the end of the year. We need to create a jazzed-up letter to provide to prospective sponsors.

There will be no free breakfast with the room rate we have. There are good independently operated restaurants in the facility.

Insurance will be $500 for ten days. CW indicated that State Farm has the best rate for what we need.

CW will check on what is the “average room rate” for figuring the number comp rooms we get.

There was a lot of discussion on this subject. MD believes that the risk of us NOT finding corporate sponsors is low.

Cash indicated that a motion must be presented to either accept or reject the contract. A motion was made and seconded that we accept the contract. The vote was five “for” and two “against”. The motion passed.

CW can sign the contract, before the 10/31/2018 deadline.

CW would like us to review his email with proposed themes for SLC.

Next conference call will January 8, 2019

Meeting adjourned at about 8:10 p.m..

Submitted: R. Lefarth 10/30/2018

Reviewed: M Drzyzga 10/31/2018